





|            | Project                 | Subject            | Project Stage | Referral                                   |
|------------|-------------------------|--------------------|---------------|--|
| 2/9/2023   | Project Hippy           | Site Visit         | Site Visit    | Georgia Power                              |
| 2/23/2023  | Project October         | Site Visit         | Closed Won    | State of Georgia                           |
| 3/14/2023  | Project Llama           | Site Visit         | Closed Won    | Other                                      |
| 3/17/2023  | Project Sunshine        | Site Visit         | Closed Lost   | Georgia Department of Economic Development |
| 3/27/2023  | Project Grey Platinum   | Site Visit         | Closed Lost   | Georgia Power                              |
| 3/30/2023  | Project Data            | Site Visit         | Site Visit    | Broker                                     |
| 4/13/2023  | Project Sunshine        | Site Visit         | Closed Lost   | Georgia Department of Economic Development |
| 4/20/2023  | Project Ally            | Site Visit         | Site Visit    | Bowers and Burns                           |
| 5/3/2023   | Project Joey            | Site Visit         | Site Visit    | Stakeholder                                |
| 5/8/2023   | Project Cranberry Sauce | Virtual Site Visit | Closed Lost   | Georgia Power                              |
| 5/16/2023  | Project Sunshine        | Site Visit         | Closed Lost   | Georgia Department of Economic Development |
| 5/30/2023  | Project Smokey          | Site visit         | Closed Lost   | Stakeholder                                |
| 6/21/2023  | Project Lasagna         | Site Visit         | Site Visit    | Georgia Power                              |
| 6/29/2023  | Project Rhein           | Virtual Site Visit | Site Visit    | Metro Atlanta Chamber                      |
| 7/7/2023   | Project Sushi           | Site Visit         | Closed Lost   | Jemi Solar                                 |
| 8/3/2023   | Project Sharpie 2       | Site Visit         | Offer Letter  | Company                                    |
| 8/10/2023  | Project Lasagna         | Site Visit         | Site Visit    | Georgia Power                              |
| 8/11/2023  | Project Yard            | Site Visit         | Site Visit    | Georgia Department of Economic Development |
| 8/21/2023  | Project Coffee Bean     | Site Visit         | Site Visit    | Georgia Power                              |
| 8/22/2023  | Project Element         | Site Visit         | Site Visit    | Georgia Department of Economic Development |
| 9/12/2023  | Project Sharpie 2       | Site Visit         | Offer Letter  | Company                                    |
| 10/19/2023 | Project Rabbit          | Site Visit         | Offer Letter  | Georgia Department of Economic Development |
| 11/13/2023 | Project Clifford        | Site Visit         | Site Visit    | Georgia Department of Economic Development |
| 11/28/2023 | Project Rabbit          | Site Visit         | Offer Letter  | Georgia Department of Economic Development |