Dashboard

Inquiry
62

RFI
10

Initial Visit
6

Subsequent Visit

Negotiation

Newly Active Projects By Month

Legend: 2022, 2021, 2020

Month	2022	2021	2020
Jan	4	3	2
Feb	7	4	3
Mar	5	8	6
Apr	6	1	
May	0	7	3
Jun	0	6	4
Jul	0	12	9
Aug	0	10	5
Sep	0	4	5
Oct	2	2	4
Nov	0	7	5
Dec	0	4	3

Stages Year Over Year

Legend: Inquiry, RFI, Initial Visit, Subsequent Visit, Negotiation, Locate

Stage	2021	2022
Inquiry	68	22
RFI	17	9
Initial Visit	7	

Active Projects by Industry Type

Whse & Logist
10
12.82%

<blank>
2
2.56%

Data Centers
3   2
3.85% 2.56%

Unknown
1
1.28%

Manufacturing
60
76.92%

Dashboard