

# PRESIDENT'S REPORT APRIL 2020

#### Dashboard

- Tornado Update
- Existing Industry Interviews
- Project Ultra Update
- Board Retreat
- 12 RFPs submitted; 2 Visits

#### **Project Activity**

- **Project Glacier: Sempertrans Group.** 75 Jobs; \$18 MM CAPX. 755 Coweta Industrial Park Speculative Building. Lease negotiations are underway with Pattillo including build-out by the company.
- **Project Rush:** 837 Jobs; \$250 MM CAPX. We originally submitted Site A in Bridgeport for this project. We made it through two rounds of interviews and a virtual visit. Since the last visit, CRG has signed a contract with Pope and Land to build a 650,000 SF speculative building on Site A. We have talked to the State and have asked to submit Moody Site as an alternative. Because of staff changes on the company's side, there is still a delay in the virtual visit. We expect next virtual visit by late April or early May.
- **Project Ice Age:** 750 job; No CAPX mentioned. Requesting a minimum of 40k with a max of 80k plug and play call center space. Did not currently have plug and play options so submitted the Old Papp Clinic and Summit 1825.
- **Project Mustache:** Existing industry expansion. 15 jobs; \$40MM CAPX. Submitted an incentive letter to NYCO on 4/2/2021
- **Project Verde:** Commodity trading and advanced recycling company. 60 jobs; \$85MM CAPX. Location needs are two-fold: looking to establish an MSW sorting line at an existing publicly owned landfill and an additional advanced recycling facility within a 45-min drive from the sorting line. Submitted CIP Site 24, CIP & Hwy 154 Site, Herring Road Site, Newnan South Sites 8, 10, and 17 for the advanced recycling component.
- **Project Silt:** Brent Scarborough and Co. 500 jobs, 120 MM CAPX. Located in Hangar 49 and 45 in the Newnan Coweta County Airport. Incentive terms are being negotiated. Should have final agreement by May Board Meeting.
- Project Buddy: Matrix Surgical. 20 jobs, Unknown CAPX. Manufactures craniofacial implants needing 20k SF.
   West Bledsoe site considered.
- **Project 13:** Food processing project. Requested 10-15 acres. Submitted CIP Lot 8 and 9 and Newnan South Lot 8,10, 15 and 19.
- **Project Thoroughbred:** US Medical Glove company. 200 jobs, Atlanta Metro Chamber of Commerce submitted sites on our behalf.
- **Project S:** Lee Jum Kee, Food Manufacturer. 280 jobs, 40 Million CAPX. Needing 32 acres +/-. Sites submitted were Pine Road, Lot G Bridgeport, Site 3 CIP, Ga Land and Title Site, and Prologis 300.
- **Project Superior:** 20 Jobs, \$3MM CAPX. Requesting 30k-50k to manufacture/ assemble conveyor systems for the beverage industry. Submitted North Coweta Business Park and 185 Innovation Way.
- Project Icon: 170 Jobs, \$50MM CAPX. Requesting 270k SF. Submitted Site 11 at Coweta Industrial Park.
- **Project Parts:** Yamaha needing additional 100 (+/-) k SF of warehouse space. Submitted the back portion of 755 Coweta Industrial and 43 Amlajack.
- **Project Grub:** Direct from CBRE consultant. Needing existing real estate for food production location. Submitted 185 Innovation Way and 43 Amlajack in addition to Coweta Business Center.
- **Project Dewalt:** Automotive Battery Manufacturer. 5,200 jobs, \$3.5B CAPX. Looking for 400 developable acres. Submitted Bridgeport North on 4/5/21.
- **Project Ultra:** CONFIDENTIAL; General Motors and LG Chem joint venture. 1,500 Jobs; \$2.3 Billion CAPX. We have unofficially been eliminated for consideration for this project.
- **Project Titan** Manufacturer; 400 Jobs; \$500 MM CAPX. We have not had any communication with project since last virtual meeting in February.

• **Project Diamond** – LG Chem has issued a new RFP for another battery manufacturing project. This will be their first solo location (without GM). RFP submission is due on 4/12/21. We are submitting two site: North Bridgeport and South Bridgeport.

### Outreach

- Chamber Board and Committee Meetings
- Coweta County Sheriff's Office
- Coweta County Tax Assessor's Office
- JDA Meeting
- Existing Industry Meetings:

Blickle

Corvaglia

Yamaha

**CTCA** 

Encompass

Goodyear

Amazon

Grenzebach

**EGO** 

PetSmart

HelloFresh

Niagara

- Blue Lion Media
- Country Fried Creative
- ECG/Grant Cagle Meeting
- Meeting with Metro ATL Chamber
- Statewide Project Manager Calls with GDEcD (2)
- Three Rivers Regional Commission
- West Georgia Technical College
- Consultants/Brokers:
  - o Michael Falleroni, Ryan
  - Mailouts
  - o Wesley Budd
  - o Jeff Mansour
  - o Jeb Moody

Partners/Allies 100 Contacts



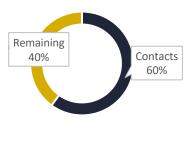
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# Consultants/Brokers 50 Contacts



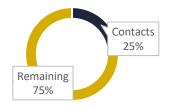
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# Community 30 Contacts



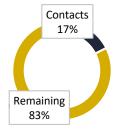
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# Existing Industry 80 Contacts



■ Contacts ■ Remaining

#### Retention Partners 40 Contacts



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