



President's Report June 2020

Dashboard

1. Molly Giddens
2. Corridor Study
3. Budget Meeting
4. COVID-19 and Move
5. 1 RFIs submitted; 3 RFPs submitted; 1 Visits

Expansion

Cargill is adding 120 employees to its Newnan Facility.

Project Activity

- Project Hot (Office Expansion – Existing Industry) Up to 25,000 SF of Office/Medical Space. Small number of additional employees. \$10 MM CAPX. Competition with Richmond Virginia. Made incentive offer to company on 11/22/19. Company is in final negotiations with developer to build office building. City of Newnan has approved variance for parking on site. Could need to call Board meeting in July for industrial revenue bond inducement.
- Project Catfish (Distribution) 2.5 MM SF BTS requirement. \$300 MM CAPX. 800 new jobs. Company withdrew application at the Board of Commissioners meeting a couple weeks ago for:
 1. Height Variance
 2. Rezoning
 3. Quality overlay district variance
- Project Yumiko (Japanese Prospect) No details on project. Yumiko wanted information on all remaining site/buildings in Shenandoah and Creekside. I responded through Joseph Huntemann on 4/22/2020
- Project Aspen (Battery Manufacturing) 480 Jobs, 170 MM. Responded to RFP on 5/14/2020. Submitted Bridgeport Site A. Site selection is being run by Greg Burkart with Duff and Phelps.
- Project Raptor – (Food Processing) 300 Jobs. 350 MM CAPX. 25 to 50 acres to build 375,000 SF expandable to 750,000 SF. Submitted site a at Bridgeport.
- Poplar Place Development – See handout for details. Conference call to discuss financing the project with Michael Fouts, Dan McRae, Jerry Ann Conner, and Hal Berry.
- Project Creekside (Distribution) Prospect (Amazon) is looking at former Sygma Building for last mile distribution facility.

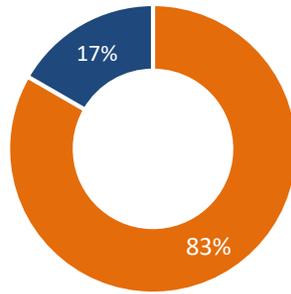
Outreach

- JDA Meeting – Meriwether, Fayette, Coweta
- April Chamber Board Meeting
- May Chamber Board Meeting
- Existing Industry Conference Calls:
Variety Wholesalers

Cargill
Blickle

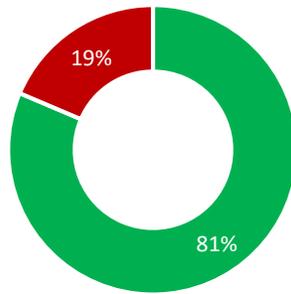
- Meeting with Hasco Craver
- Partner Ally Calls:
 - Grant Cagle
 - Bradley Harris
 - Charles Stallworth
 - Mill Graves
 - Ashley Varnum
 - Greg Simon
 - Brian Green
 - Candace Boothby
 - Cynthia Bennett
- Developer Calls
 - Mike Dempirio - CRG
 - Tom Barranco – Pope and Land
 - Ben Stafford – Pattillo
 - Brian Cardoza – Rooker
 - Billijack – Wilson Hull and Neal
 - Chris Eagen – Trammel Crow
 - David Strickland – Southtree Commerical
- Zoom/Microsoft Team/Blue Jean Confernece Calls:
 - Metro Atlanta Chamber – 4/8 Brett Bayless, Site Selection Group
Nick Massino, Gwinnett Chamber
 - 4/15 Didi Caldwell, Global Location Services
 - 4/22 Mark Butler, DOL
Robert Hess, Newmark, Knight and Frank
Sharon Mason, Cobb Chamber
 - 4/29 Jenna Price, Boston Consulting
Mike Sivewright, JLL
Chris Pumphrey, Douglas County DA
 - 5/6 Larry Gigerich, Ginovus
Josh Fenn, Henry County
Anne Kiser, Georgia Power
- Region 4 4/7, 4/21
- Gordon State Advisory Board Conference Call
- Speaker Ralston and Congressman Ferguson Newnan visit

Partners/Allies
75 Contacts



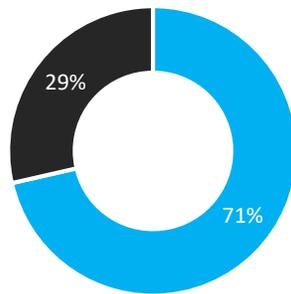
■ Goal ■ Contacts

Consultants/Brokers
35 Contacts



■ Goal ■ Contacts

Community
30 Contacts



■ Goal ■ Contacts