



President's Report January 2020

Dashboard

1. Consultant Trip
2. Personnel Update
3. Temporary Office
4. Corridor Study update
5. CEC Board
6. UGA Economic Outlook
7. 6 RFIs submitted; 1 RFPs submitted; 3 Visits

Location

- Project Supreme (Amazon Distribution) \$110 MM CAPX; 500 New Jobs; 1 MM SF located in Bridgeport
 - Approximately \$1.6 MM in new tax revenue annually

Project Activity

- Project Lego (Manufacturing) Danish manufacturer looking for 40,000 SF to 75,000 SF. 60 Jobs and \$14MM CAPX. New incentive offer delivered on 1/13/2020. Company will be back from 1/21 to 1/23 for final negotiations.
- Project Supreme (Distribution) 1,000,000 SF requirement. \$130 MM CAPX. 500 new jobs. Company visited on 10/17/2019. NDA has been executed. Company has signed LOI with developer and has begun due diligence. Visited community on December 9. Met with fire marshal and building inspector. Project announcement is imminent.
- Project Hot (Office Expansion – Existing Industry) Up to 25,000 SF of Office/Medical Space. Small number of additional employees. \$6 MM CAPX. Competition with Richmond Virginia. Made incentive offer to company on 11/22/19. Still have not received any information on decision.
- Project Sunshine (Recycler) \$66 MM CAPX; 432,000 SF; 135 new jobs. Submitted RFP on December 12, 2019. Competing with Catoosa, Whitfield, and Hall Counties. Company visited our community on January 3rd. I have had multiple conference calls with consultant and broker on follow-ups from their visit.
- Project Flooring (Flooring Manufacturer) Submitted Pattillo Spec Building on 12/16/2020. Have responded directly to company representative with follow up information about our community.
- New ECG Project (45 Jobs, \$10 MM CAPX) Submitted building information to Grant Cagle on 12/18/2020.
- Project Park (?) New project from State. Submitted site information for consideration.
- Project Motion (\$30 MM CAPX) New project from State and NAI. Submitted community information. Site/Building has not been identified.
- Project Mood Ring (1,000 jobs, \$300 MM CAPX) Company will visit community on 1/16/2020. They want to meet with County to discuss rezoning. They want to

discuss incentives with Development Authority. State is involved and has asked community for input into incentive package.

- Project Secure (100 jobs) IT project looking at existing building in Newnan. Security IT firm working with State, Municipalities and k-12 schools.

Outreach

- UGA Economic Outlook Luncheon
- Lunch with Grant Cagle, ECG Project Manager
- Development Authority Meeting with County
- Newnan Coweta Chamber Board Meeting
- Region 4 Christmas Luncheon
- Root Cause Analysis Committee Meeting
- Meeting with Hasco Craver
- Meeting with Scott Berta
- CCDA Partner Luncheon
- Meeting with Linco Development -Josh Chapman
- Consultant Trip
 - Matt Powers – Executive Vice President, JLL
 - Mike Mullis – President, JM Mullis, Inc
 - Chris Schwinden- Senior Vice President, Site Selection Group
 - Josh Bays - Partner, Site Selection Group
 - Holmes Davis – Senior Vice President and Partner, Binswanger
 - Chris Schastok – Senior Vice President, CBRE