



President's Report March 2020

Dashboard

1. Personnel Update – Tim Chason Group
2. Temporary Office
3. Corridor Study update
4. Less Developed Census Tract
5. 2 RFIs submitted; 2 RFPs submitted; 0 Visits

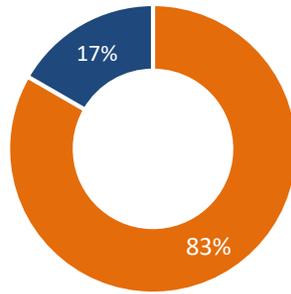
Project Activity

- Project Lego (Manufacturing) Danish manufacturer looking for 40,000 SF to 75,000 SF. 60 Jobs and \$14MM CAPX. Building proposed to company is no longer available. Tosca has exercised their ROFR on the remaining 45,000 SF. State, Partner and Development Authority will propose existing speculative building in Coweta Industrial Park as "Plan B". Rooker has informed company but they have not responded.
- Project Catfish (formally mood ring)(Distribution) 2.5 MM SF BTS requirement. \$300 MM CAPX. 800 new jobs. Company visited again on 2/6/2020 to meet with last two commissioners and discuss need for:
 1. Height Variance
 2. Rezoning
 3. Quality overlay district variance
- Project Rush (Office/Manufacturer) \$250 MM CAPX; 600,000 SF; 800 new jobs. Submitted RFP on 2/26/2020. Multi-State search for large project. Average wage is \$100,000. We made a aggressive offer on the 1st submission. Bridgeport Site A is the only site we submitted for the project due to tight construction timeframe.
- Project Fresh (Food Processing) Responded to RFP on 3/4/2020. Submitted site in Coweta Industrial Park and site in Shenandoah Industrial Park. Site selection is being run out of Site Selection Group in Dallas, TX.
- Project Secure (100 jobs) IT project looking at existing building in Newnan. Security IT firm working with State, Municipalities and k-12 schools. Company has visited with the following since our last meeting:
 - Calvin Rhodes, GTA Chief Information Officer
 - Steve Nichols, GTA Chief Technology Offices
 - Cameron Fash, Director at GTA
 - Randall Toussaint, Director Cyber Security GA Economic Development
 - Dean Johnson, GTA Chief Operating Officer
 - Chris McClendon, GTA Chief Procurement and Sourcing Officer
- Project Seal (Movie Studio) Met with Company representatives at Georgia Power ED facility to locate site for location on 2/5/2020. Identified 3 potential sites. Company's real estate broker has contacted each site owner. He informed me that they will focus on Wingo site near Wellborn Road.

Outreach

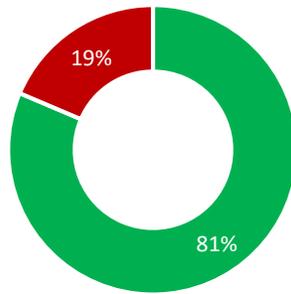
- Department Director's Meeting
- Tim Chason Meeting
- PM Interview with Tim Chason
- Meeting with Commissioner Blackburn and Commissioner Brooks
- Meeting with Michael Fouts
- Meeting with Hasco Craver
- Corridor Study Meeting
- Chamber Board Meeting
- GEDA Monthly Meeting
- Metro Atlanta Chamber Quarterly Meeting
- Developer Meeting – Scannell Properties
- Career Academy Panel
 - Amy Carter, Deputy Commissioner for Rural Initiatives, Ga Dept of Economic Development
 - Ian Caraway, Legislative Liaison and Policy Advisor, Governor's Office
 - Matt Poyner, High Demand Career Initiatives Project Manager, MGEA Works
 - Trae Westmoreland, President, Coweta County Development Authority
 - Cynthia Bennett, VP, Talent and Advocacy Division, Newnan-Coweta Chamber of Commerce
- State Capital Testimony – Higher Education Committee
 - SB 416
- Lunch with Ashley Varnum
- Meeting with Partners/Allies:
 1. Charles Stallworth
 2. Charlie Mosely
 3. Hank Evans
 4. Stella Xu
 5. Kristi Brigman
 6. Brenda Robbins
 7. Ashley Varnum
 8. Kevin Dodson
 9. Tony Greene
 10. Sunny Anderson
 11. Joseph Huntmann
- Broker/Consultant Meeting
 1. Lisa Pittman – Cushman and Wakefield
 2. Rob Metcalf - JLL

Partners/Allies
75 Contacts



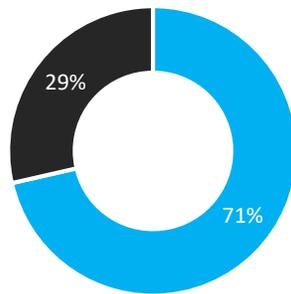
■ Goal ■ Contacts

Consultants/Brokers
35 Contacts



■ Goal ■ Contacts

Community
30 Contacts



■ Goal ■ Contacts