



PRESIDENT'S REPORT AUGUST 2020

Dashboard

1. Real Estate
2. 3 RFPs submitted; 2 Visits; 4 Expansion Projects

Project Activity

- **Project Coweta:** Tech Firm looking to locate a data center (campus style). Looking at 8-10 sites in greater ATL/ Nashville Metro areas. Received notice of forthcoming RFI; Numbers included in RFI; Submitted NDA 9/2/2020.
- **Project Eagle 2:** Numbers (CAPX and employee count) are unknown. Completed RFI 8/21/2020 with submission of 25 Dart Road and 755 Coweta Industrial Park.
- **Project Seal:** Film company; numbers unknown. Visited Moody site and the old hospital 8/31/2020. Prospect has eliminated old hospital due to lack of expansion space.
- **Project McGee:** Manufacturing company looking for 250-300 acres. Submitted Bridgeport Industrial Park.
- **Project Blaine:** Located 2/24/2020 in the Palmetto Distribution and Logistics Center. 3PL; 30 CAPX. Just established a Foreign Trade Zone, a 300,000 SF expansion and adding in BoxyCharm makeup packing line.
- **Project Glacier:** Submitted 185 Innovation Way and 195 Innovation Way for consideration. Grant Cagle with ECG is the lead. No updates at this time.
- **Project Brown:** (Existing Industry Expansion) YAMAHA is expanding operations into Palmetto Distribution and Logistics Center- 200,000 SF expansion. Currently hiring over 150.
- **Project Hot:** (Office Expansion – Existing Industry) Up to 25,000 SF of Office/Medical Space. Small number of additional employees. \$10 MM CAPX. Met in person 8/11/2020.
- **Project Station (Previously Project Train):** (High-Tech Manufacturing) 250,000 SF; \$150 MM CAPX; 300 jobs; Submitted 755 Coweta Industrial Parkway and RFP on 7/13/2020. CBRE is now running site selection on project.
- **Project Elephant:** (Foreign Automotive Manufacturer) Looking for 300,000 – 1,000,000 SF; 750 jobs; no information regarding CAPX. Reached out to Department and company has shared no updates.
- **Project Lion (previously "G"/ Maple):** (Canadian Vehicle Manufacturing Company) Looking for 1-2M SF total; 747 jobs; 69.2 MM CAPX; Submitted Prologis/Orchard Hills Building 100. Reached out to the Department and company is still reviewing all submissions.
- **Project Taco:** Tosca. Existing industry expansion: 3-7 MM CAPX; 30 jobs; potentially absorbing another location. Met virtually with project manager 8/26/2020.
- **Project Rush:** (Office/Manufacturer) (CONFIDENTIAL) \$250 MM CAPX; 600,000 SF; 800 new jobs. Submitted RFP on 2/26/2020. Multi-State search for large project. Average wage is \$100,000. We have made the short list for Georgia. 4 sites were originally submitted. Company has come back and asked additional questions to only two communities. A secondary interview was completed 8/17/2020.
- **Project Origami:** 50,000 SF min; Innovation Business Center submitted for consideration. No updates at this time.
- **Project Tonic:** Inquiry- \$4 MM CAPX; 60 jobs; pharmaceutical manufacturer out of India; submitted request for a digital RFP.

Outreach

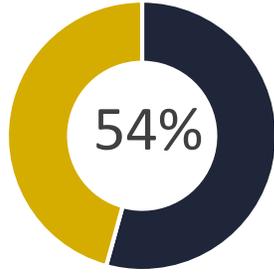
- Region 4 Meeting (1)
- Citizens Academy
- Weekly Operational Status Meeting with County (3)
- Chamber Board and Committee Meetings (5)
- Supporting Workforce & Online Learning Webinar (GA Tech)
- Existing Industry Meetings:
 - Bonnell
 - Chromalloy
 - Sabel Steel
 - Kason
 - Yamaha
 - SBS
 - Winpak (2)
 - D&H
 - Tosca
 - HelloFresh (2)
- Existing Industry Interviews:
 - Yamaha (2)
 - CTCA
 - Grenzenbach
- Meeting with Leigh Newman, WGTC
- Blue Lion Media
- Country Fried Creative
- Meeting with Goodwill Industries of Southern Rivers
- Thornsen Consulting
- Statewide Project Manager Calls with ECG (1)
- Statewide Project Manager Calls with GDEcD (2)
- Virtual lunch meeting with Georgia Power
- Multiple Calls regarding Poplar Place (2)
 - Kirk Rush – Avison Young
 - John Schupp – Avison Young
 - Chris Godfrey – Avison Young
- Office Marketing Call with Greg Simon

Partners/Allies
75 Contacts



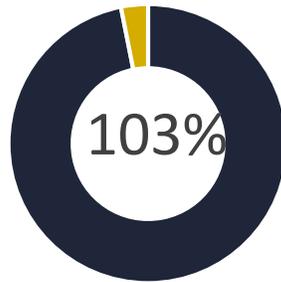
■ Contacts ■ Goal Remaining

Consultants/Brokers
35 Contacts



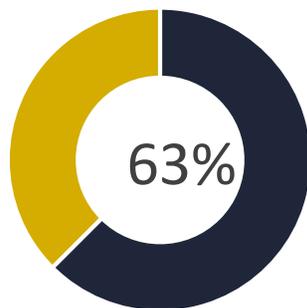
■ Consultant/Brokers ■ Goal Remaining

Community
30 Contacts



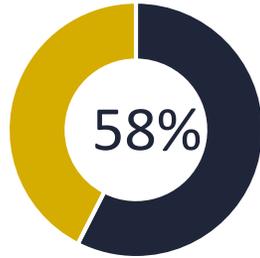
■ Community ■ Goal Remaining

Existing Industries
80 Contacts



■ Existing Industries ■ Goal Remaining

Retention Partner/Allies
40 Contacts



■ Local Regional State ■ Goal Remaining